
Johanna Landwehr

johannalandwehr.com

mobile: +49 (0) 152 22806356

email: johannalandwehr@outlook.com

www.linkedin.com/in/johanna-landwehr



Profile

Strategic Project Manager with a technical background and experience leading complex large-scale projects in Pharma and Mechanical Engineering. I combine precise Requirements Engineering with consistent Data-Driven Decision Making to ensure end-to-end process efficiency and budget compliance. My focus is on managing international stakeholders and optimizing supply chains in dynamic project environments. Beyond delivery, I carry direct commercial ownership of my accounts — identifying and converting revenue-expansion opportunities (≈€30M generated to date) as a standing KPI, not an afterthought.

Professional Experience

Project Manager Clinical Trials

Catalent Pharma Solutions
04/2020 - present

- **Strategic Account Leadership:** overseeing a cumulative project volume over €100M over a 6-year tenure; management of several flagship accounts including leading a 6-person project team
- **Commercial Account Growth:** held accountable, as a core KPI, for proactively identifying and converting commercial expansion opportunities within existing accounts — generating ≈€30M in incremental new business within my €100M+ portfolio, beyond pure project execution
- **End-to-End Supply Chain Oversight:** direct the full lifecycle of 12+ simultaneous global clinical packaging and labeling studies across 15+ countries - from initial kick-off through worldwide distribution (including managing depots, navigating international regulations, and ensuring "on-time" delivery to patients) to study close-out
- **Proactive Risk Mitigation:** lead the identification of potential bottlenecks and project risks, successfully averting 4 potential patient-impact events through the implementation of robust countermeasures and strategic solution planning
- **High-Complexity Project Management:** drive the execution of "first-of-its-kind" initiatives, including a major COVID vaccine study involving hybrid project management, new GMO handling processes, specialized storage/production workflows, and strict EU regulatory compliance
- **Fiscal Responsibility:** oversee comprehensive financial study management, including meticulous budget monitoring, quotation amendments, revenue forecasting, and the end-to-end invoicing process
- **Milestone Management & Planning:** drive the creation and rigorous monitoring of project timelines for large-scale global portfolios, ensuring all critical path milestones are met across the entire study lifecycle
- **Global Stakeholder Management:** facilitate seamless communication as the central hub between international clients and internal cross-functional teams, including presentation of strategic updates to VP-level stakeholders
- **Operational Excellence:** engineered workflow improvements that enhanced delivery reliability and cross-team coordination across multiple parallel work streams

Project Manager Mechanical Eng.

Contexo GmbH
10/2018 - 03/2020

- **Strategic Milestone Management:** managed the largest project in company history (~€10M), coordinating 7 interconnected machines from concept to final assembly, ensuring all phases adhered to strict delivery schedules
- **Technical Project Leadership:** technical translation of complex Customer Requirements Specifications (CRS) into detailed Functional/Technical Specifications, overseeing machines with Ultrasonic Welding, CO₂ Filling Systems, and Seal/Leak Testing, integrating Ring Transfer, Rotary Transfer, and Linear Indexing machines into cohesive production systems
- **Manufacturing Lifecycle Oversight:** directed the full production cycle for large-scale machine projects, including mechanical/electrical design, strategic procurement, inventory quality control, and final assembly for systems capable of producing up to 60,000 pcs/h across 2–5 different product types
- **Multi-Level Stakeholder Management:** acted as the primary liaison between engineering teams, procurement departments, production staff, and end-users, aligning efforts across multiple technical disciplines
- **Predictive Problem Solving:** conducted vulnerability assessments across integrated multi-machine systems and continuous motion machines, identifying mechanical and logistical risks and implementing contingency plans to maintain project momentum

Dual Student Paper
Technologies
Klingele Papierwerke
GmbH & Co. KG
09/2015 - 09/2018

- **Validation & Commissioning:** led FAT/SAT planning and execution for all machines, including sourcing test materials, to ensure operational and regulatory compliance
- **Financial Integrity & Cost Control:** managed project budgets, tracked expenditures, and optimized margins for multi-million-euro projects, ensuring accuracy across all billing cycles
- **Technical Integration of Digital Print Systems:** pioneer the deployment of high-speed inkjet-printhead technology for variable data printing and packaging individualization across corrugating lines and Masterflex systems
- **Precision Maintenance Engineering:** formulate a standardized mechanical and chemical cleaning protocol for flexographic anilox rolls, encompassing technical documentation and the execution of staff training workshops
- **Cross-Border Operational Benchmarking:** orchestrate an international comparative audit of trim optimization software between German and Spanish production sites to identify logistical synergies and waste-reduction opportunities
- **Mechanical Capacity Maximization:** engineer and implement strategies to utilize the full effective working width of flatbed die cutters, resulting in a direct increase in machine throughput and volume capacity
- **Sustainable Material Transformation:** direct R&D initiatives focused on the technical substitution of synthetic packaging with high-performance corrugated board and advanced fiber-based products
- **Advanced Lean System Integration:** elevate Overall Equipment Effectiveness (OEE) through the application of the Six Sigma/DMAIC cycle, implementing SMED (Single Minute Exchange of Die) and 5S methodologies for optimized setup-time reduction
- **Workforce Competency Mapping:** design a specialized Qualification Matrix to evaluate technical skill sets, facilitating data-driven personnel management and targeted professional development

School Education

04/2023 - 08/2024	IU International University of Applied Sciences MBA Master of Business Administration (Final Grade: 2,1)
09/2015 - 09/2018	Dual University Baden-Wuerttemberg Karlsruhe (DHBW) Bachelor of Engineering Paper Technologies Karlsruhe, Baden-Wuerttemberg, Germany (Final Grade: 2,1)
08/2006 - 06/2014	Max-Planck-Gymnasium Schorndorf (High School) Schorndorf, Baden-Wuerttemberg, Germany (Final Grade: 2,6)

Certifications & Training

BG RCI	Seminar safety representative for maintenance of industrial health and safety standards
IHK	Examination for instructor qualification AEVO

Skills

Languages	German (native) English (fluent, C2) Spanish (intermediate, B1) French (basic, A1)
Management	Stakeholder Management P&L Responsibility Requirements Engineering Risk Management
Agile Methodologies	Hybrid Project Management Sprint Planning Backlog Prioritisation
Data & Analytics	Data-Driven Decision Making Power BI Excel VBA & Pivot KPI-Reporting
Systems & Processes	ERP-Systems (SAP, JDE) Change Management Lean Management (Six Sigma, SMED, 5S)
Productivity Tools	MS Project Google AI Pro & MS 365 Copilot Notion Slack Figma Cursor AutoCAD MS Office Suite